

Honoring the Past. Celebrating the Present. Prepared for the Future.

2007 ANNUAL OUTLOOK

As we embark on our 25th anniversary, we can't help but look back on how far we've come in a relatively short period of time. In just a quarter of a century we've grown as a leader in the Excess & Surplus Lines industry; we've partnered with the best general agents, brokers and program managers in the country; and we've continued to develop our people, products and processes in our quest to reach new heights of professionalism.

AN INDUSTRY LEADER

Our A.M. Best rating of A+XV (Superior) and Standard and Poor's "A" rating confirm the professionalism, endurance, and quality that make us a leading excess and surplus and specialty lines carrier.

We do business in all 50 states and insure the commercial and personal specialty risks most standard lines companies won't consider.

We offer a unique blend of products and services, and a skilled multi-line Underwriting team with the expertise and creativity to find the right solution for your needs.

Through a pledge of Fast, Fair Claim Service, our premier Claim Division consistently scores at 90% in customer satisfaction.

STRONG PARTNERSHIPS

Scottsdale Insurance Company is known throughout the industry for its leadership and stability. For our policyholders, that means we'll be there when they need us.

As a wholly owned subsidiary of Nationwide®, our financial strength continues to grow. In 2006, Nationwide reported total assets of \$160 billion and total capital of \$14.3 billion.

In order to meet our customers' wide-ranging needs, we operate on both an admitted and non-admitted basis. As a result, a policy with us may be written through any one of our fleet of companies:

- Scottsdale Insurance Company
- National Casualty Company
- Scottsdale Indemnity Company
- Scottsdale Surplus Lines Insurance Company

2006 FINANCIAL PERFORMANCE

Direct Written Premium	\$1.98 billion
Total Assets	\$4.6 billion
Total Capital	\$1.3 billion
Loss and LAE Ratios	57.4%
Expense Ratio	32.4%
Trade Combined Ratio	89.8%



SCOTTSDALE INSURANCE COMPANY®

celebrating 25 years

scottsdaleins.com

8877 North Gainey Center Drive,
Scottsdale, AZ 85258

TOLL FREE NUMBER: 800-423-7675

MAIN NUMBER: 480-365-4000

FAX: 480-483-6752

